

STANDARD PLAN — COMPANY PROFILE REPORT

Yamamoto Shokuhin Co., Ltd.

■■■■■■■■■■ · Osaka, Japan · Food Manufacturing

REPORT DATE	PLAN	PREPARED FOR	DELIVERY
30 May 2026	Standard — USD 120	Sample NZ Imports Ltd	3–5 business days

COMPANY STATUS	PUBLIC REGISTER	TRADE RISK	RECOMMENDATION
ACTIVE	POSITIVE	MODERATE	MODERATE

SECTION I

Company Profile

REGISTERED NAME (JP)	■■■■■■■■■■
REGISTERED NAME (EN)	Yamamoto Shokuhin Co., Ltd.
CORPORATE NUMBER	4-1234-5678-9012 (NTA Registry — verified)
COMPANY TYPE	Kabushiki Kaisha (Joint Stock Company)
COMPANY STATUS	ACTIVE
REGISTRATION DATE	15 March 1987
REGISTERED ADDRESS	3-12-8 Namba, Chuo-ku, Osaka 542-0076, Japan
TELEPHONE	+81 6 6213 XXXX
WEBSITE	www.yamamoto-shokuhin.co.jp
PRINCIPAL ACTIVITIES	Manufacture and wholesale of Japanese-style seasonings, sauces, and condiments. Key lines: ponzu, tsuyu dashi stock, specialty miso blends, and cooking sake.
PAID-IN CAPITAL	JPY 30,000,000 (approx. USD 190,000)
EMPLOYEES	Approx. 95 (as of March 2026)
MAIN BANKS	Resona Bank, Osaka; Sumitomo Mitsui Banking Corporation
PUBLIC REGISTER	POSITIVE
LISTED	No — private company

SECTION II

Representative Director & Officers

NAME	TITLE	APPOINTED	NATIONALITY
Yamamoto Kenji	Representative Director & CEO	Jun 2010	Japanese
Yamamoto Hiroko	Director / CFO	Jun 2010	Japanese
Tanaka Masuo	Outside Director	Jun 2021	Japanese

Ownership: Estimated 85%+ held by the Yamamoto family. Typical of Japanese food SMEs at this revenue scale. No adverse signals.

SECTION III

Business Performance Summary

Summary figures sourced from publicly filed condensed statements (Kanpo official gazette). All amounts JPY thousands (■■■).

FISCAL YEAR	NET SALES (JPY '000)	ORDINARY PROFIT (JPY '000)	EQUITY RATIO
FY2026 (Mar)	3,012,400	140,600	59.3%
FY2025 (Mar)	2,841,600	116,200	56.8%
FY2024 (Mar)	2,698,400	102,400	54.1%

Revenue has grown steadily over three years (+11.6% cumulative). The equity ratio of 59.3% significantly exceeds the food manufacturing industry average of 38–42% (METI 2024), indicating conservative financing and low balance sheet risk.

SECTION IV

Negative Flag Check

INSOLVENCY FILINGS	None identified (Kanpo / court records screened)
DISSOLUTION NOTICES	None
REGULATORY ACTIONS	None identified (MHLW / MAFF databases)
LITIGATION	No adverse court records in public sources
NAME CHANGE HISTORY	No name changes since incorporation — 1987
CREDIT ALERTS	No negative signals in publicly available sources

SECTION V

Trade Risk Assessment — NZ/AU Perspective

RISK FACTOR	RATING	NOTES
Payment reliability	LOW	No adverse records. Main bank (Resona / SMBC) relationship is a positive creditworthiness indicator.
Minimum order quantity	MODERATE	Estimated MOQ: 1 x 20ft container (USD 23,000–29,000 landed). Negotiable for long-term buyers.

NZ/AU border compliance	MODERATE	English ingredient declarations and MPI phytosanitary certificates required. Verify capability before ordering.
Payment terms	MODERATE	Expect L/C or T/T in advance for first 1–2 orders. Open account terms achievable after 12 months of trading.
Insolvency / legal	LOW	No adverse filings or court records identified in public sources as at report date.

SECTION VI

Analyst Recommendation

RECOMMENDATION: PROCEED — WITH CONDITIONS

Yamamoto Shokuhin Co., Ltd. is a financially stable, conservatively managed Japanese food manufacturer with a 39-year operating history. Revenue growth is consistent and the equity ratio substantially exceeds the industry average. No adverse public records have been identified. The company is suitable as a supplier, subject to the conditions below.

Key conditions before proceeding

- 1. Confirm MPI compliance capability** Request evidence of English-language ingredient declarations and phytosanitary documentation before placing the first order.
- 2. Structure first-order payment as L/C or T/T** Budget for upfront payment terms on the first 1–2 orders. Negotiate open account terms after 12 months of successful trading.
- 3. Begin with a trial container** A 20ft trial order validates logistics capability and product consistency before committing to a longer-term arrangement.
- 4. For deeper financial analysis** Consider upgrading to the JBI Premium Plan (USD 300) for a full balance sheet, P&L, and financial ratio analysis before signing contracts.

Want deeper financial analysis? Upgrade to the Premium Plan (USD 300) for a full balance sheet, profit & loss statement, key financial ratios, and enhanced analyst commentary.

Prepared by JK Planning Ltd Japan–NZ Business Consulting Auckland, New Zealand

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